

Are you the Hunter or the Prey?

Proactive vs. REACTIVE

One of the largest hurdles that a business will face is how to operate efficiently without losing sight of those day-to-day tasks. Generating revenue is at the heart of every business and Hunter Warfield understands that collecting delinquent accounts might not be at the top of your list. This is why we offer many services that allow you to stay focused on optimizing your operations without sacrificing your resources to collect past due accounts.

Free Consultation SERVICES

Process Development: Are you on the right path?

Our account executives are trained on receivable management best practice. They are proficient in both the explanation of why certain benchmarks must be maintained and how to apply those to a custom business model. Few companies follow a perfect receivable practice, but all businesses can benefit from knowing the steps you can take to maximize your return. Ask your consultant about how to improve your internal policy.

Situational Consultant: Are you adjusting your sights?

An iron clad process can uncover problematic credit issues long before they are unrecoverable. Yet, finding a problem and handling a problem are two very different things. Our account executives are trained in both collection law and the reality of the collection time line. They can give you sound advice on what additional steps to take internally regarding a specific situation. Long gone is the regret that you either placed an account to early or too late. Ask your consultant about your specific customer problem.

Repeat Offenders:

Use a Team Approach

Hunter Warfield keeps an extensive database of every customer placed for collection with our company. Not only do we utilize that data to assist us in working your accounts, we offer that same content to our clients. Your account executive can search our files by phone or company name. Why accept an excuse from a customer who has already paid us in full. Ask your consultant about the debtor information search.



Experience LEADERSHIP

- ◆ When it comes to tracking down and collecting bad debt, no firm is more focused in its efforts than Hunter Warfield. With 25 years experience, we are veterans of debt collection.
- ◆ Our experienced collection team will maximize your cash flow and minimize write-offs.
- ◆ We develop a customized collection strategy based on your business objectives.
- ◆ We understand your customers and their assets. Knowing the reality of each financial situation prior to speaking with your customers adds a significant benefit to the negotiation process.

Affiliation MEMBERSHIPS



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